



聯合光纖通信股份有限公司
United Fiber Optic Communication Inc.

United Fiber Optic Communication Inc

Investor Conference

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2025/12/10 16:00



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Executive Summary

Consolidated Financial Statements for the Nine Months Ended September 30, 2025

Consolidated Balance Sheets (In Thousands of New Taiwan Dollars)

Item	2025.09.30 Amount	2025 %	2024.12.31 Amount	2024 %	Diff 25-24	2024.09.30 Amount	2024.09 %	Diff 25-24.09
Cash and cash equivalents	257,362	17	243,882	17	13,480	526,839	41	(269,477)
Current financial assets at fair value through profit or loss	96,730	6	111,900	8	(15,170)	0	0	96,730
Current financial assets at amortised cost, net	12,790	1	29,800	2	(17,010)	29,661	2	(16,871)
Current contract assets	239,572	15	178,509	13	61,063	159,407	12	80,165
Notes receivable, net	0	0	779	0	(779)	5,960	1	(5,960)
Accounts receivable, net	33,180	2	56,972	4	(23,792)	45,586	4	(12,406)
AR due from related parties	55,547	4	116,590	8	(61,043)	38,375	3	17,172
Other receivables	350	0	357	0	(7)	152	0	198
Current tax assets	2,844	0	0	0	2,844	1,070	0	1,774
Inventories	96,352	6	84,561	6	11,791	69,252	5	27,100
Construction deposits	28,806	2	33,397	2	(4,591)	28,116	2	690
Other current assets	138,490	9	114,172	9	24,318	50,591	4	87,899
Total current assets	962,023	62	970,919	69	(8,896)	955,009	74	7,014



Consolidated Balance Sheets (In Thousands of New Taiwan Dollars)

Item	2025.09.30 Amount	2025 %	2024.12.31 Amount	2024 %	Diff 25-24	2024.09.30 Amount	2024.09 %	Diff 25-24.09
Noncurrent FVPL assets	410,352	27	220,900	16	189,452	233,500	18	176,852
Noncurrent FVOCI assets	75,810	5	106,890	8	(31,080)	0	0	75,810
Noncurrent amortised assets	3,045	0	3,028	0	17	3,028	0	17
PPE	58,485	4	69,619	5	(11,134)	73,190	6	(14,705)
Right of use assets	20,069	1	21,337	2	(1,268)	22,200	2	(2,131)
Intangible assets	3,145	0	3,005	0	140	3,381	0	(236)
Goodwill	0	0	490	0	(490)	490	0	(490)
Deferred tax assets	9	0	9	0	0	0	0	9
Guarantee deposits paid	6,315	1	5,184	0	1,131	6,460	0	(145)
Total noncurrent assets	577,230	38	430,462	31	146,768	342,249	26	234,981
Total assets	1,539,253	100	1,401,381	100	137,872	1,297,258	100	241,995



Consolidated Balance Sheets (In Thousands of New Taiwan Dollars)

Item	2025.09.30 Amount	2025 %	2024.12.31 Amount	2024 %	Diff 25-24	2024.09.30 Amount	2024.09 %	Diff 25-24.09
Short-term borrowings	30,000	2	0	0	30,000	0	0	30,000
Current contract liabilities	211,496	14	138,669	10	72,827	66,535	5	144,961
Accounts payable	120,372	8	135,816	10	(15,444)	90,471	7	29,901
AP related	2,746	0	6,392	0	(3,646)	111	0	2,635
Other payables	46,530	3	34,771	2	11,759	37,696	3	8,834
Other payables related	183	0	285	0	(102)	493	0	(310)
Current tax liabilities	0	0	4,548	0	(4,548)	2,722	0	(2,722)
Current provisions	2,920	0	5,375	0	(2,455)	6,282	0	(3,362)
Lease liabilities current	9,141	1	7,723	1	1,418	7,173	1	1,968
Other current liabilities	1,064	0	2,828	0	(1,764)	2,529	0	(1,465)
Total current liabilities	424,452	28	336,407	23	88,045	214,012	16	210,440



Consolidated Balance Sheets (In Thousands of New Taiwan Dollars)

Item	2025.09.30 Amount	2025 %	2024.12.31 Amount	2024 %	Diff 25-24	2024.09.30 Amount	2024.09 %	Diff 25-24.09
Noncurrent provisions	2,958	0	5,827	1	(2,869)	5,880	1	(2,922)
Deferred tax liabilities	0	0	0	0	0	16	0	(16)
Lease liabilities noncurrent	11,456	1	14,100	1	(2,644)	15,477	1	(4,021)
Guarantee deposits received	237	0	292	0	(55)	292	0	(55)
Total noncurrent liabilities	14,651	1	20,219	2	(5,568)	21,665	2	(7,014)
Total liabilities	439,103	29	356,626	25	82,477	235,677	18	203,426
Ordinary shares	1,053,437	68	1,053,437	75	0	1,040,515	80	12,922
Capital surplus	0	0	58,511	4	(58,511)	24,850	2	(24,850)
Retained earnings	70,303	5	(74,683)	-5	144,986	(47,240)	-4	117,543
Other equity	(23,590)	-2	7,490	1	(31,080)	0	0	(23,590)
Total equity attr. owners	1,100,150	71	1,044,755	75	55,395	1,018,125	78	82,025
Noncontrolling interests	0	0	0	0	0	43,456	4	(43,456)
Total equity	1,100,150	71	1,044,755	75	55,395	1,061,581	82	38,569



Consolidated Statements of Comprehensive Income

(In Thousands of New Taiwan Dollars)

Item	2025.01-09 Amount	2025 %	2024.01-09 Amount	2024 %	Difference
Operating revenue	1,027,303	100	591,406	100	435,897
Operating costs	891,485	87	554,154	94	337,331
Gross profit from operations	135,818	13	37,252	6	98,566
Selling expenses	5,703	0	38,744	7	(33,041)
Administrative expenses	67,569	7	55,993	9	11,576
Research and development	971	0	1,912	0	(941)
Expected credit loss	16,805	3	0	0	16,805
Total operating expenses	73,272	7	112,513	19	(39,241)
Net operating income (loss)	62,546	6	(75,261)	-13	137,807
Other income	10,696	1	2,605	1	8,091
Other gains and losses	23,488	2	102,541	17	(79,053)
Finance costs	(837)	0	(977)	0	140
Income before tax	96,952	9	30,662	5	66,290
Income tax expense	10,477	1	2,662	0	7,815
Net income	86,475	8	28,000	5	58,475





Fiber Optic Service Department

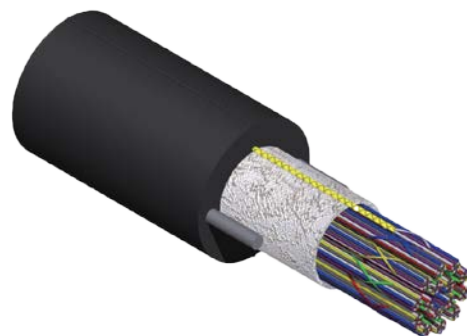
- Main Products: Indoor and outdoor optical fiber cables, including various types of optical cables such as BJF, DPJF, and WTR.
- Moreover, the WTR-600C product is produced using technology that is unique to our factory in the domestic market.
- We serve major domestic telecommunication providers and key infrastructure sectors such as expressways, Metros (subways/MRT), High-Speed Rail, and railways. This establishes us as a vital supplier for the nation's basic communication infrastructure.

WTR

Spider Web Fiber

Rollable Ribbon Cable

(24C~600C WTR-BIBSM)

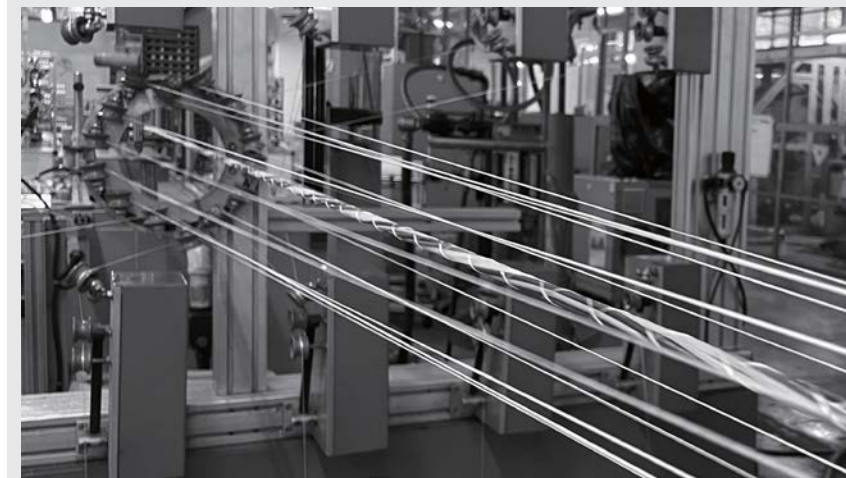
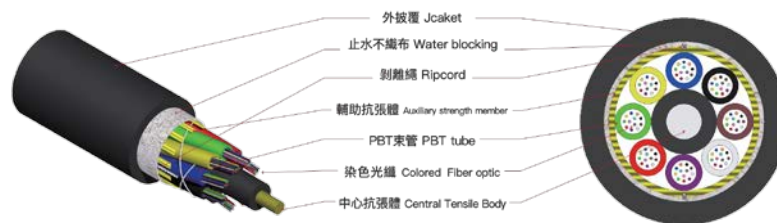


BJF

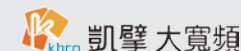
Gel-filled Fiber Optic Cable

Non-Metallic Loose Tube Single
Jacket Cable (Gel-Filled)

(06C~96C BJL-LAP)



合作案例



Traffic Engineering Department



- We are a service provider for crucial fundamental telecommunications infrastructure including the domestic freeway system, MRT (Mass Rapid Transit), High-Speed Rail (HSR), and conventional railways. Our company has extensive involvement and proven performance in various systems, such as highway communication systems, data acquisition systems, information display systems, and central monitoring systems. Furthermore, we possess experience in installing base stations, switch point conversion (for track switches), and trackside transmission systems within the MRT, HSR, and railway sectors.



- We also currently provide services such as electromechanical design and construction and repair and maintenance services to internal companies within our group: Burger King



聯合光纖通信股份有限公司
United Fiber Optic Communication Inc.

Traffic Engineering Department

公務車及專業施工車輛



移動式緩撞車



移動式緩撞車



LED標誌車



高空作業車



公務車



交通錐及標誌牌面



Traffic Engineering Department



- Including services such as civil works engineering, electromechanical design and construction.

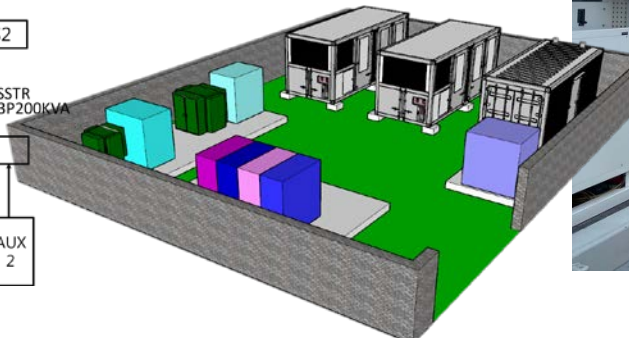
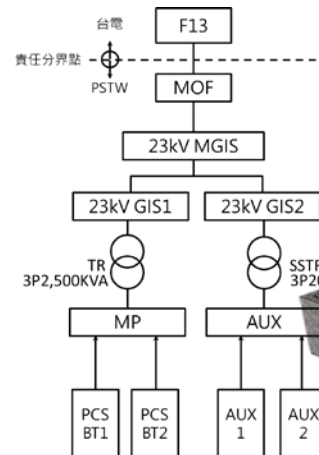


Smart Grid Department



台灣電力公司
TAIWAN POWER COMPANY

- Our primary product focus is Energy Storage Systems (ESS), featuring a current meter-side project at the Penghu Chien-shan Power Plant.





Smart Grid Department

Energy Storage: Driving Sustainability.

- E-TOP Metal Co.,LTD. Plant
- As a major electricity consumer, fulfilling the mandatory capacity obligation through energy storage.



The Major Electricity Consumers

Clause requires the fulfillment of a 10% mandatory capacity.

- Customers who have signed a contract with Taipower for electricity consumption exceeding 5,000 kW



1



To install renewable energy facilities /equipment
Mandatory Capacity = 500 kW

Major electricity consumers can purchase and install green energy facilities on their own premises, and the generated power can be used for self-consumption.

- ✓ Carbon reduction, environmental protection, and reduced electricity expenses.
- ✓ Can possess/obtain Renewable Energy Certificates (RECs)
- ✓ The obligation can be exempted for approximately 20 years after completion.
- ✗ Requires a large amount of space.

2



To install energy storage systems (ESS)
Mandatory Capacity \times 2 hours
(Supply Duration) = 1,000 kWh

Energy storage equipment must store electricity for self-consumption, maintain an efficiency of 80% or more for power storage, and have a minimum supply duration of 2 hours.

- ✓ The stored electricity can be utilized as an emergency backup power supply.
- ✓ The obligation can be exempted for approximately 10 years after completion.
- ✓ Peak shaving and valley filling to profit from price differences.
- ✓ Self-dispatching of electricity use

3



To purchase green electricity and certificates
Mandatory Capacity \times 1,250 kWh (Annual Solar Power Generation) = 625,000 kWh

Due to the diversity of renewable energy types, which result in varying power generation amounts, the required quota for purchased green electricity also differs.

- ✓ The diversification of green energy types
- ✗ Requires annual purchase
- ✗ The annual market price bidding is unpredictable.

4



To pay a substitute fee

Mandatory Capacity \times Alternative Compliance Payment Fee \times \$ = \$?

If the above measures are not implemented, the resolution method will be to directly pay an alternative compliance payment annually.

- ✗ Fluctuating electricity prices are difficult to grasp, making the annual payment amount hard to predict.
- ✗ It has the highest cost among all compliance options and cannot fulfill the corporation's environmental responsibility.

*Taking a 5,000 kW user as an example

National Energy Storage Policy Subsidies News

首頁 經濟VIP 經濟彭博 即時 要聞 產業 證券 行情 國際 兩岸 金融 期貨 理財 房市 專欄 專題

表後儲能4年補助計畫來了！盤點這些廠商都受惠

本文共868字

2025/10/02 18:41:10

聯合報 記者陳麗方／台北即時報導

經濟部近期將公布「表後儲能補助要點」，鼓勵廠商在廠區內設置儲能系統，除了提升用戶端的用電韌性外，還可適時參與台電電量反應，為自己省下大筆電費。表後儲能設備必須使用國產電芯，補助方案為每MWh（千度）補助500萬元，單一廠場補助上限5000萬元，第1年區列預算1500萬元，第2、3、4年逐年增加至5000萬元，總補助容量達300MWh的儲能容量。

由於補助表後儲能設備的先決條件是使用國產電芯，據了解，能元科技（台泥）、鴻海集團、有量科技都可受惠。

「表後儲能補助要點」為期4年，從2026年開始，每年補助15億元、15億元、10億元、10億元，4年共計補助50億元，但須符合條件。

能源署副署長吳志偉表示，鼓勵科學園區、產業園區廠商，較易尋得合適地點，廠商可強化自身供電韌性，有效應對台電電量反應的情況，並可降低契約容量，結合發電機進行混合應用，取電系統。

表後儲能是將儲能裝置安裝在用戶電表之後，由用戶自行與能源服務公司合作，結合智慧控制系統，在離峰時儲電，在尖峰時放電，能設施可以迅速放電，減少用戶對外部電網的需求及尖峰時也能幫助用戶降低電費。

工廠設置表後儲能的好處，首先是用戶端用電韌性的提升，把沒用到的電力賣回給台電，例如參與電量反應方案等，另外，省下一大筆電費，且對電力系統穩定也做出貢獻，能源署副署長吳志偉表示，該計畫補助對象主要為園區業者，使用國產電芯才可申請，每MWh補助500萬元、每案址上限10MWh。相關補助要點預計於今年底前公告，公告後即開始收件，預算編列於2026年度預算，需待立法院通過後方可正式上路。

聯合報

自由財經

表後儲能補助50億、國產電芯成標配 台塑新智能、長庚能源、鴻海、台泥受惠

2025/10/05 11:48



長庚國際能源。（業者提供）

【記者張慧雯／台北報導】經濟部能源署表示，為鼓勵園區用電大戶裝設「表後儲能」，行政院8月底已核定相關補助計畫，為期4年、共50億元。市場人士分析，目前國產電芯以台塑（1301）集團旗下台塑新智能、長庚國際能源、台泥旗下的能元科技、鴻海（2317）、長園科（8038）為主，預計這幾家公司可望受惠。

能源署指出，該計畫補助對象主要為園區業者，表後儲能設備必須使用國產電芯才可申請，每MWh補助500萬元、每案址上限10MWh。相關補助要點預計於今年底前公告，公告後即開始收件，預算編列於2026年度預算，需待立法院通過後方可正式上路。

自由財經

工商時報

即時 要聞 證券 金融 理財 產業 房市 國際 兩岸 言論 樂活

經濟部能源署推動表後儲能電芯補助 四年50億元

2025.10.02 / 22:51 / 工商時報 黃有容

#經濟部 #能源署 #表後儲能電芯 #補助

經濟部能源署表示，為鼓勵園區用電大戶裝設「表後儲能」，行政院8月底已核定相關補助計畫，為期四年、共50億元。能源署說明，該計畫補助對象主要為園區業者，使用國產電芯才可申請，每MWh補助500萬元、每案址上限10MWh。相關補助要點預計於今年底前公告，公告後即開始收件，預算編列於2026年度。

表後儲能系統有助於工廠端電力管理，業者可透過時間電價降低電費成本，同時提高能源自給率，亦可加入需量反應，成為電力備援。能源署副署長吳志偉表示，過去因為電芯價格較高，導致誘因不足，能源署此次推出相關補助計畫，8月28日獲行政院核定，該計畫為期四年、共50億元，前兩年為15億元、後兩年為10億元。

吳志偉說明，該補助需要使用國產電芯，每MWh補助500萬元、每案址上限10MWh，亦即每案最高可補助5,000萬元。

目前表前儲能設置量已逾1GW，吳志偉指出，補助案優先鼓勵科學園區、產業園區業者，不過並不限於園區業者申請。相關補助要點預計於今年底前公告，公告後即開始收件，預算編列於2026年度預算，需待立法院通過後方可正式上路。

另外，表後儲能屬於室外型，應符合消防法規，表後儲能消防安規訂定重點方向包括：設置防火牆搭配自動灑水系統或通過延燒測試，與住宅、建築物、停車場、公共道路的安全距離可縮減為3公尺；設置於工廠廠區戶外時，不得設置於通路、避難通路與車道，並距基地界線及建築物外牆距離3公尺，設置防火牆可縮短為1公尺，內政部消防署預計10月公布細則。

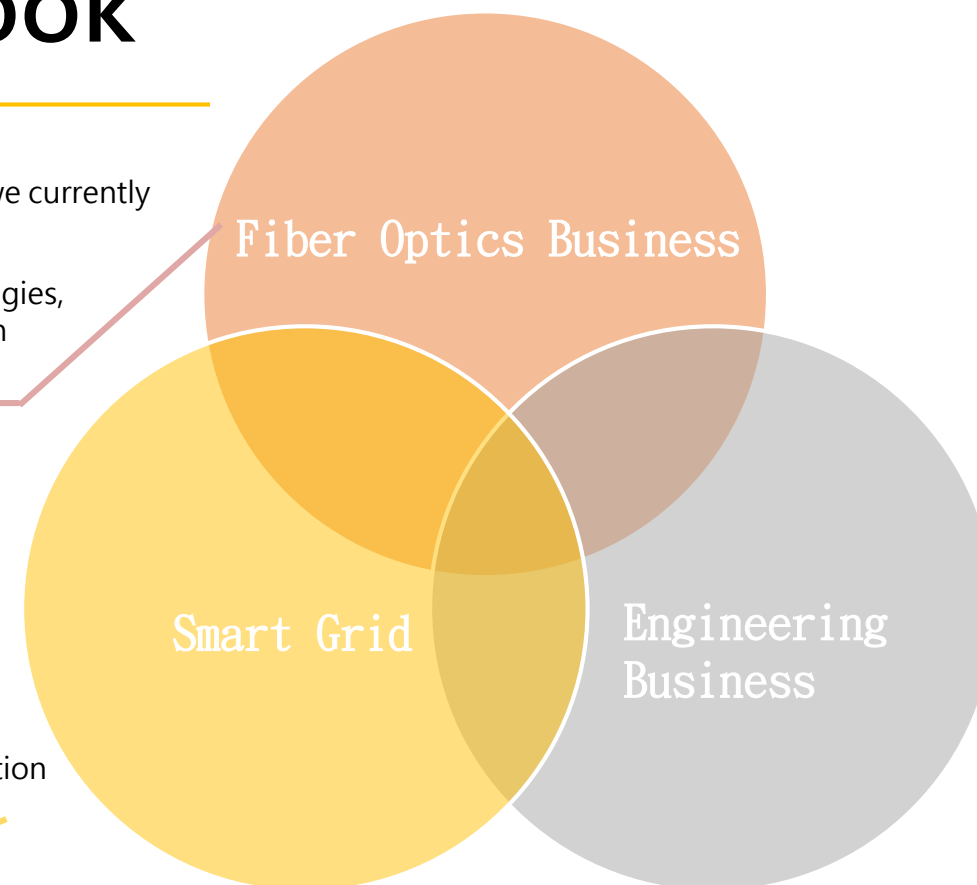
工商時報

Future Outlook

- To expand our market share in the telecommunications sector, we currently have supply contracts with two major telecom operators.
- To proactively deploy and expand the adoption of new technologies, continuously monitor the application and development of silicon photonics, and enhance our product competitive advantage.

- To actively seize the opportunities presented by the energy transition, and maintain stable operations in line with national policies.
- To assist enterprises in designing optimized investment and improvement proposal plans, and to expand commercial market development.
- The energy storage installation plan for 2026 is projected to exceed 50 MW, along with leveraging the subsidy programs provided by the Ministry of Economic Affairs' Energy Administration (MOEA EA).

- To utilize our expertise in providing internal infrastructure services for the group, thereby creating a cost advantage for group members.
- To align with the Group's development needs and enhance the establishment of internal professional capacity.
- To continuously develop businesses related to transportation engineering, and maintain service opportunities and capacity in highly specialized national domains.





聯合光纖通信
UFO COMMUNICATION

聯光通40週年共享盛會

台鋼築夢

光通未來



聯合光纖通信股份有限公司
United Fiber Optic Communication Inc.

UFO COMMUNICATION

YOUR BEST CHOICE